



| Customer Name | Quote Number | Quote Date | Expiration Date |
|--------------------------|---|------------|-----------------|
| EXAMPLE CUSTOMER (65618) | 123623 | 7/10/2008 | 8/9/2008 |
| Comment | Pricing reflects suggested distributor resale. Please note that distributors may have minimum dollar and/or order requirements as well as other charges that may apply. | | |
| ECLIPTEK SAMPLE QUOTE | | | |

Items You Requested (Recommended Alternatives exist for indicated items.)

Stock information accurate as of Thursday, July 10, 2008 at 3:00 PM PST

| Ecliptek Part Number | Requested Quantity | Min Ship Quantity | Unit Price US \$ | Lead Time | RoHS | NC/NR |
|---|--------------------|-------------------|------------------|-----------------------------|------|-------|
| EC2-3.6864M (See Alternative) | 150 | 125 | 2.357 | 11 - 13 Wks | No | Yes |
| EC2-3.6864M (See Alternative) | ❖ | 100,000 | 0.131 | 14 - 17 Wks | No | Yes |
| EC2600TS-55.000M TR (See Alternative) | 1,000 | 1,000 | 1.229 | 08 - 10 Wks | Yes | Yes |
| EC2600TS-55.000M TR | ❖ | 100,000 | 0.587 | 10 - 12 Wks | Yes | Yes |
| EC3545ETTTSY-14.7456M | ① 779 | 500 | 3.087 | Stock-13 Wks | Yes | Yes |
| EC3545ETTTSY-14.7456M | 1,500 | 1,000 | 1.764 | 11 - 13 Wks | Yes | Yes |
| EC3545ETTTSY-14.7456M | ❖ | 100,000 | 0.842 | 13 - 16 Wks | Yes | Yes |
| EH2545TS-20.000M TR (See Alternative) | 1,000 | 1,000 | 2.350 | 03-10 Days (After 08/15/08) | Yes | Yes |

Recommended Alternatives

| Requested Ecliptek Part Number | Recommended Alternative | Reason Code | Requested Quantity | Min Ship Quantity | Unit Price US \$ | Lead Time | RoHS | NC/NR |
|-------------------------------------|-------------------------------------|-------------|--------------------|-------------------|------------------|---------------|------|-------|
| EC2-3.6864M | E2UAA18-3.6864M | RoHS | 150 | 100 | 1.585 | Stock-08 Wks | Yes | Yes |
| EC2-3.6864M | E2UAA18-3.6864M | RoHS | ❖ | 100,000 | 0.096 | 10 - 12 Wks | Yes | Yes |
| EC2600TS-55.000M TR | EMK13G2H-55.000M TR | MEMS | ① 250 | 100 | 2.208 | Stock-05 Days | Yes | Yes |
| EC2600TS-55.000M TR | EMK13G2H-55.000M TR | MEMS | 1,000 | 1,000 | 0.968 | 04-05 Days | Yes | Yes |
| EC2600TS-55.000M TR | EMK13G2H-55.000M TR | MEMS | ❖ | 10,000 | 0.794 | 05-08 Days | Yes | Yes |
| EH2545TS-20.000M TR | EC2545TS-20.000M TR | \$ | ① 610 | 500 | 2.267 | Stock-08 Wks | Yes | Yes |
| EH2545TS-20.000M TR | EC2545TS-20.000M TR | \$ | 1,000 | 1,000 | 1.181 | 07 - 08 Wks | Yes | Yes |
| EH2545TS-20.000M TR | EC2545TS-20.000M TR | \$ | ❖ | 100,000 | 0.564 | 09 - 10 Wks | Yes | Yes |

Recommended Alternative Reason Codes

MEMS This new MEMS item is a lower cost, quicker delivery alternative to the traditional crystal product you requested. Ecliptek strongly urges you to review the configuration specific data sheet by clicking on the alternative part number. You may also visit our MEMS web page by clicking [here](#)

RoHS This RoHS compliant item is a direct replacement for the non-RoHS compliant item you requested, and is better for our environment. Click [here](#) for details.

\$ The Price of this item may make it a more effective alternative to the item you requested. Ecliptek strongly urges you to review the configuration specific data sheet by clicking on the alternative part number.

Symbol Legend

- ① **Stock Line Added** - This line has been added to show that we currently have a quantity in stock that is close to the quantity you requested.
- ❖ **Optimum Pricing** - This line has been added to show the quantity at which the best pricing is available.

Ecliptek Corporation

3545-B Cadillac Avenue
 Costa Mesa, CA 92626
 (800) 433-1280
 (714) 433-1200

www.ecliptek.com



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| ECLIPTEK SAMPLE QUOTE | | | |

All quoted products may be purchased from the following distributors in your area:

- Arrow Electronics: (800) 777-2776 www.arrow.com
- PUI: (800) 551-4405 www.gopui.com
- Allied Electronics: (800) 433-5700 www.alliedelec.com
- Hughes-Peters Inc.: (800) 590-4055 www.hughespeters.com
- Mouser Electronics: (800) 346-6873 www.mouser.com/ecliptek
- SMD Inc.: (949) 470-7700 www.smdinc.com

Terms and Conditions of Quotation

- Line items that designate 'stock' in the Lead Time column are available for immediate purchase from Ecliptek, but are subject to prior sale.
- A complete listing of available authorized distributors can be found on our website at www.ecliptek.com/map/index.html

Thank you for the opportunity to provide you this quotation. We look forward to earning your business. As your single point of contact within the Ecliptek organization, I can assist you with any questions you might have.

Robert Zarrow, Vice President of Sales
 (714) 433-1200 x 234
distributor-sales@ecliptek.com

Specify Ecliptek Quality